

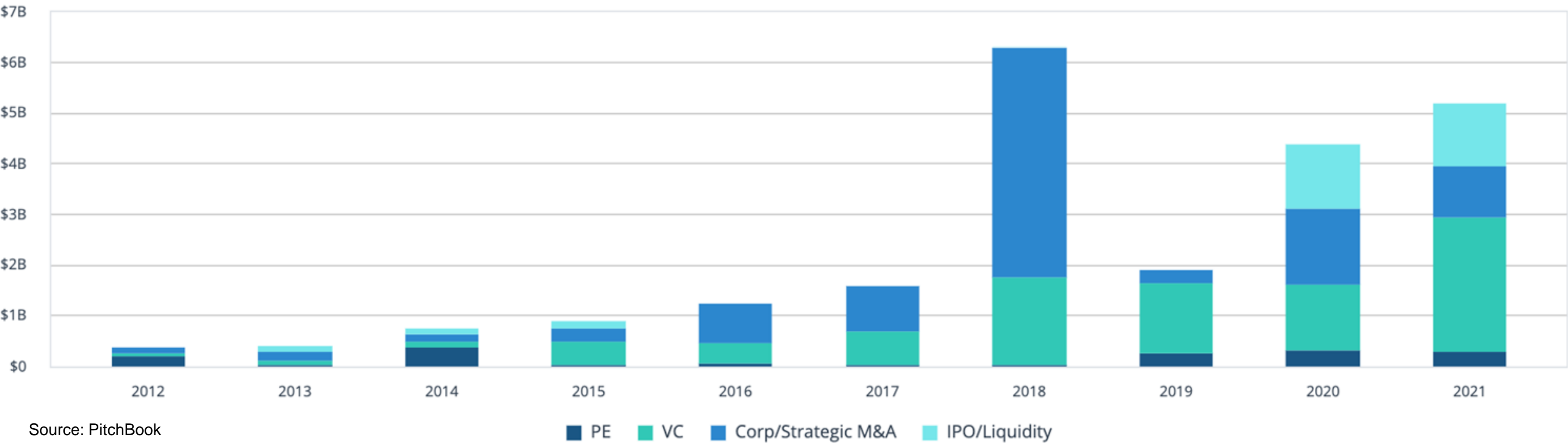
The Power of Integrations

Eric Tucker

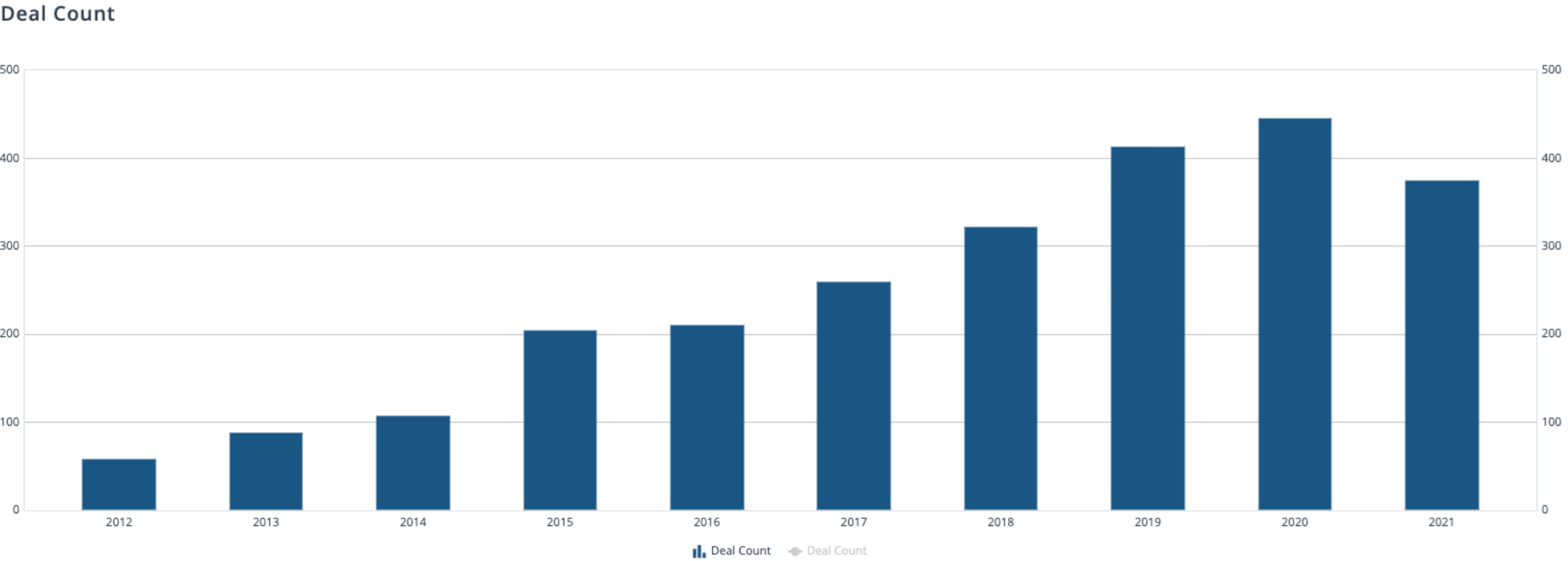
Senior Business Development Manager



Investment in Construction Tech Accelerated Over Last Decade



Construction Tech Solutions Accelerated Over Last Decade



Source: PitchBook



PROCORE®

Open API

access for customers
and developers

400+

third-party applications
available

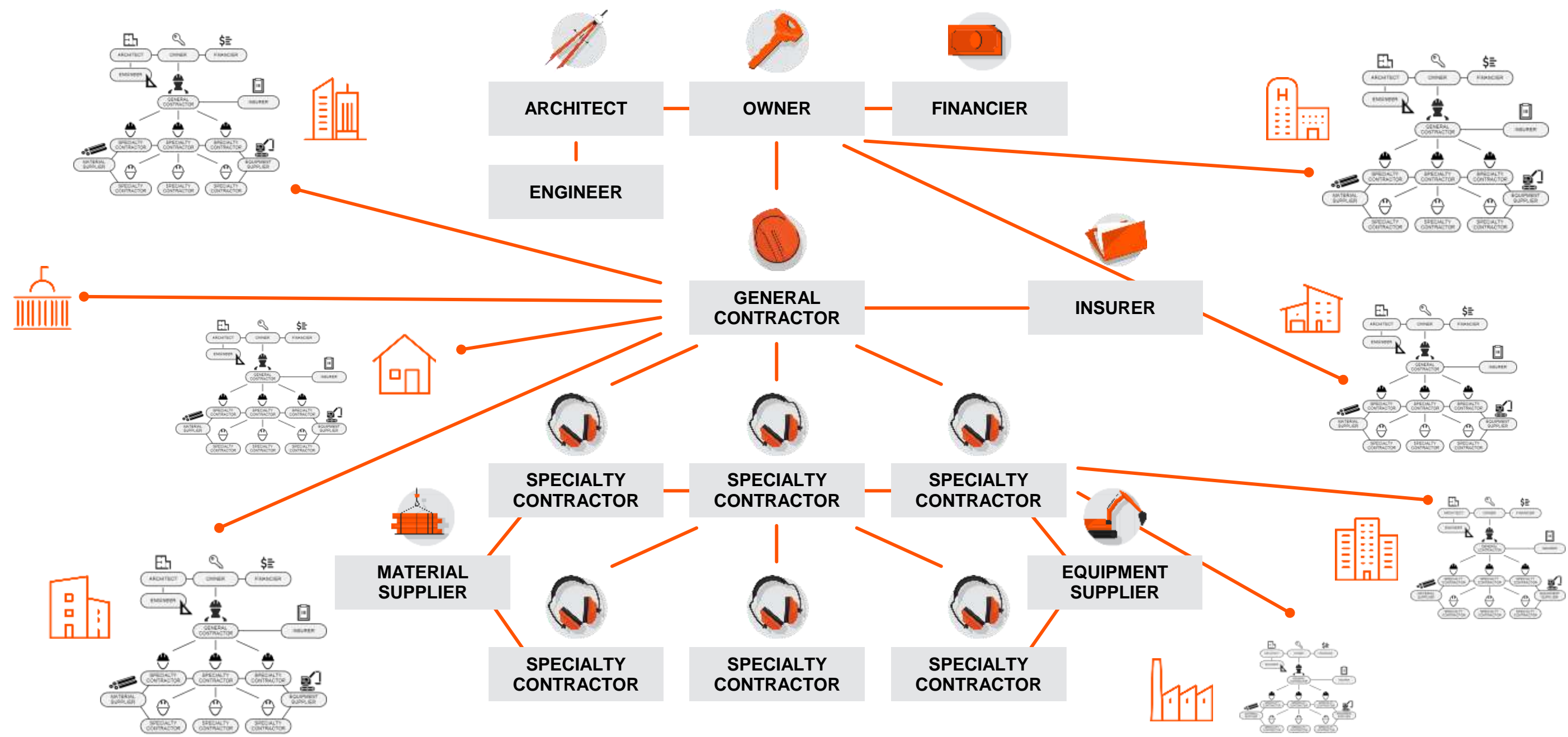
90%

of customers use at least
one integration


PROCORE®





Construction is a complex network



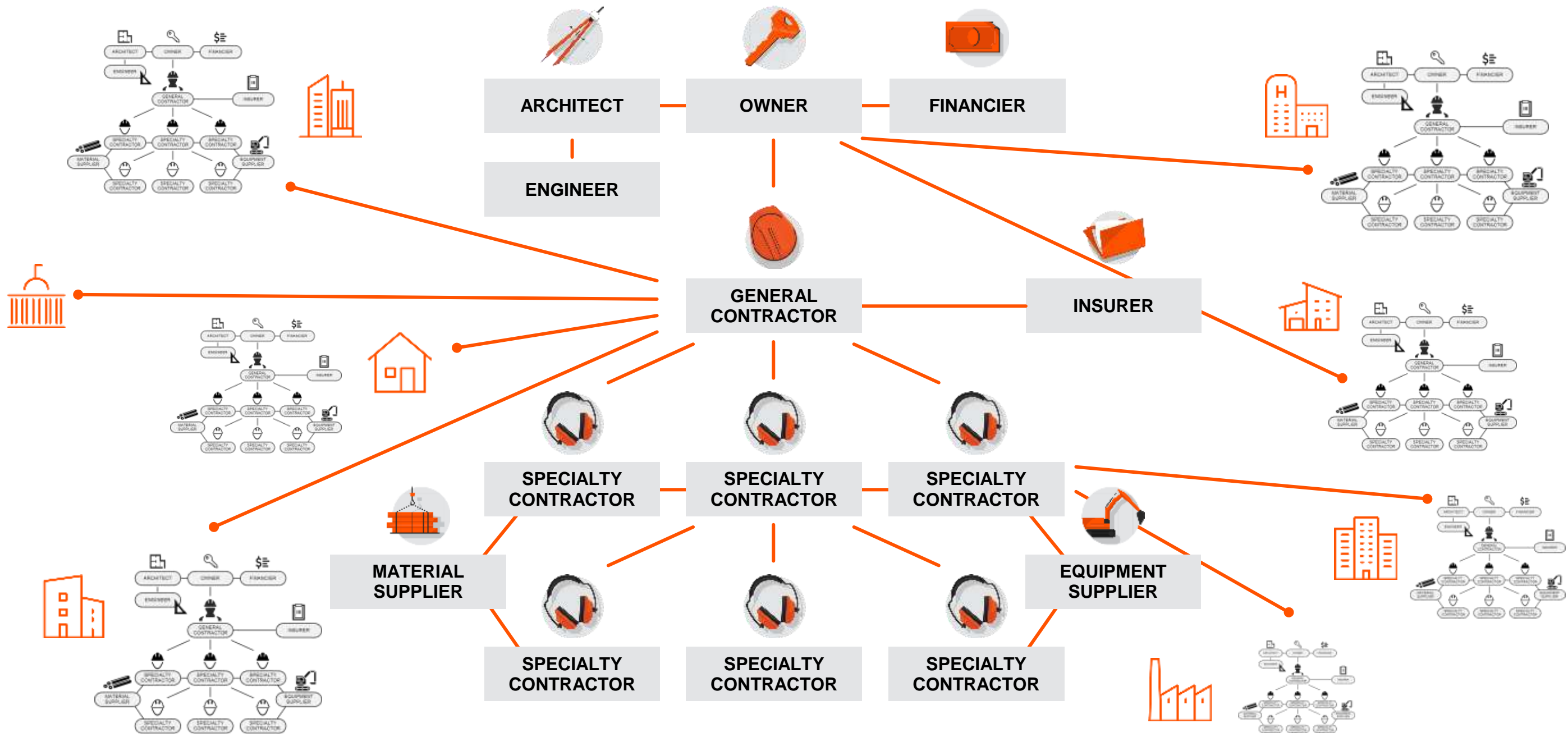
 **Custom/
Prototype
Business**

 **Complex
Stakeholder
Dynamics**

 **Mobile and
Decentralize
d Workforce**

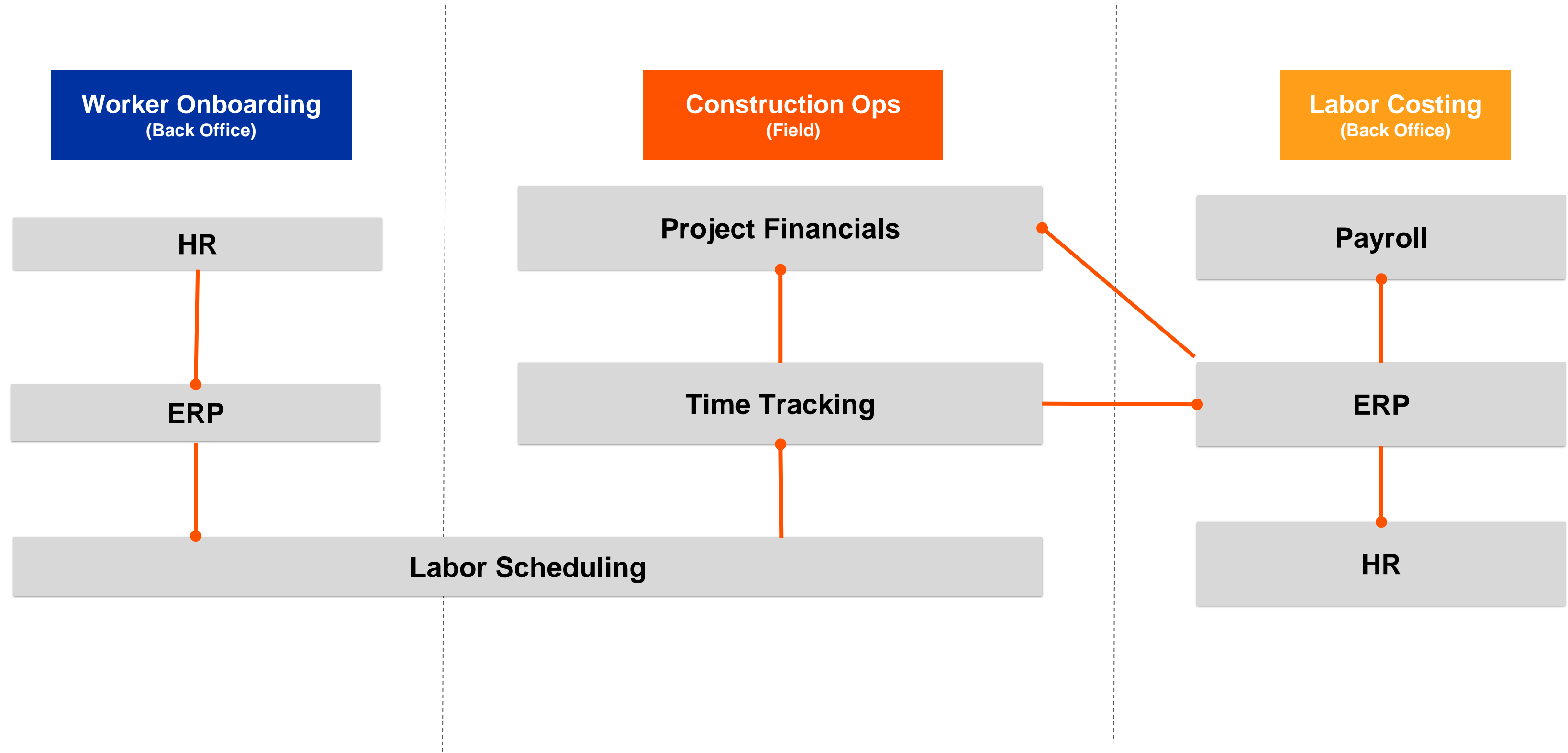
 **Constant
Change**

Construction is team sport



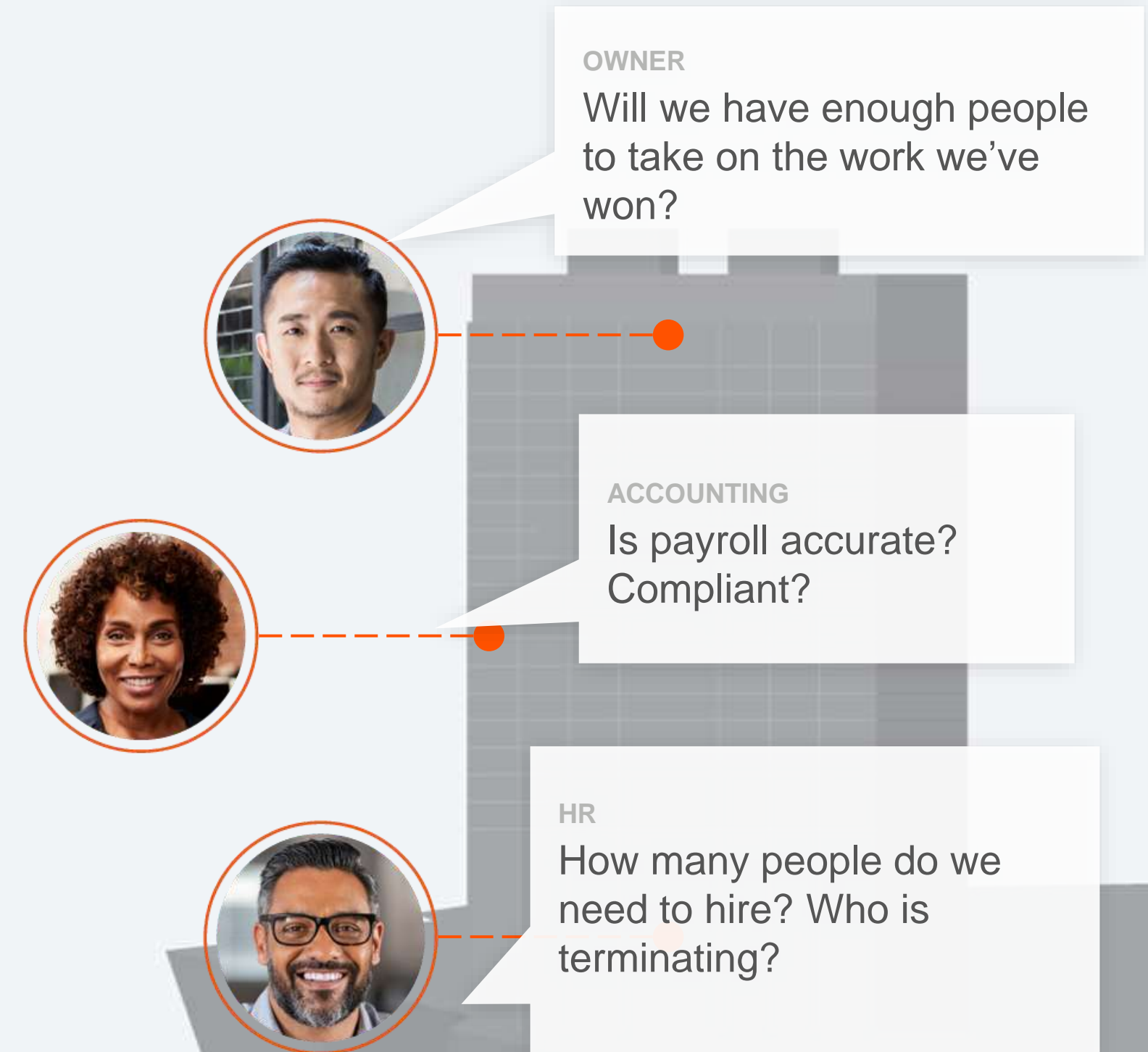
-  Custom/Prototype Business
-  Complex Stakeholder Dynamics
-  Mobile and Decentralized Workforce
-  Constant Change

Example: Workforce Management

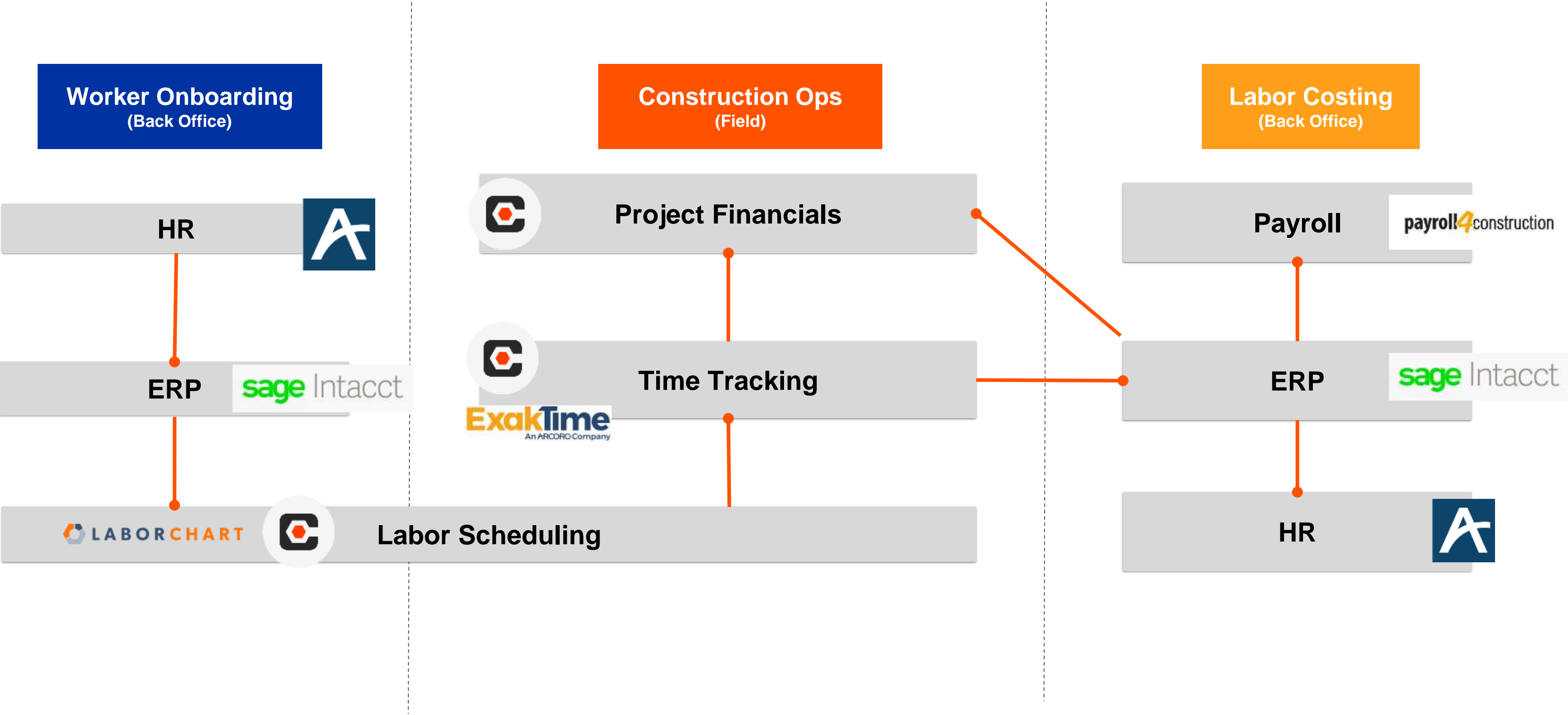


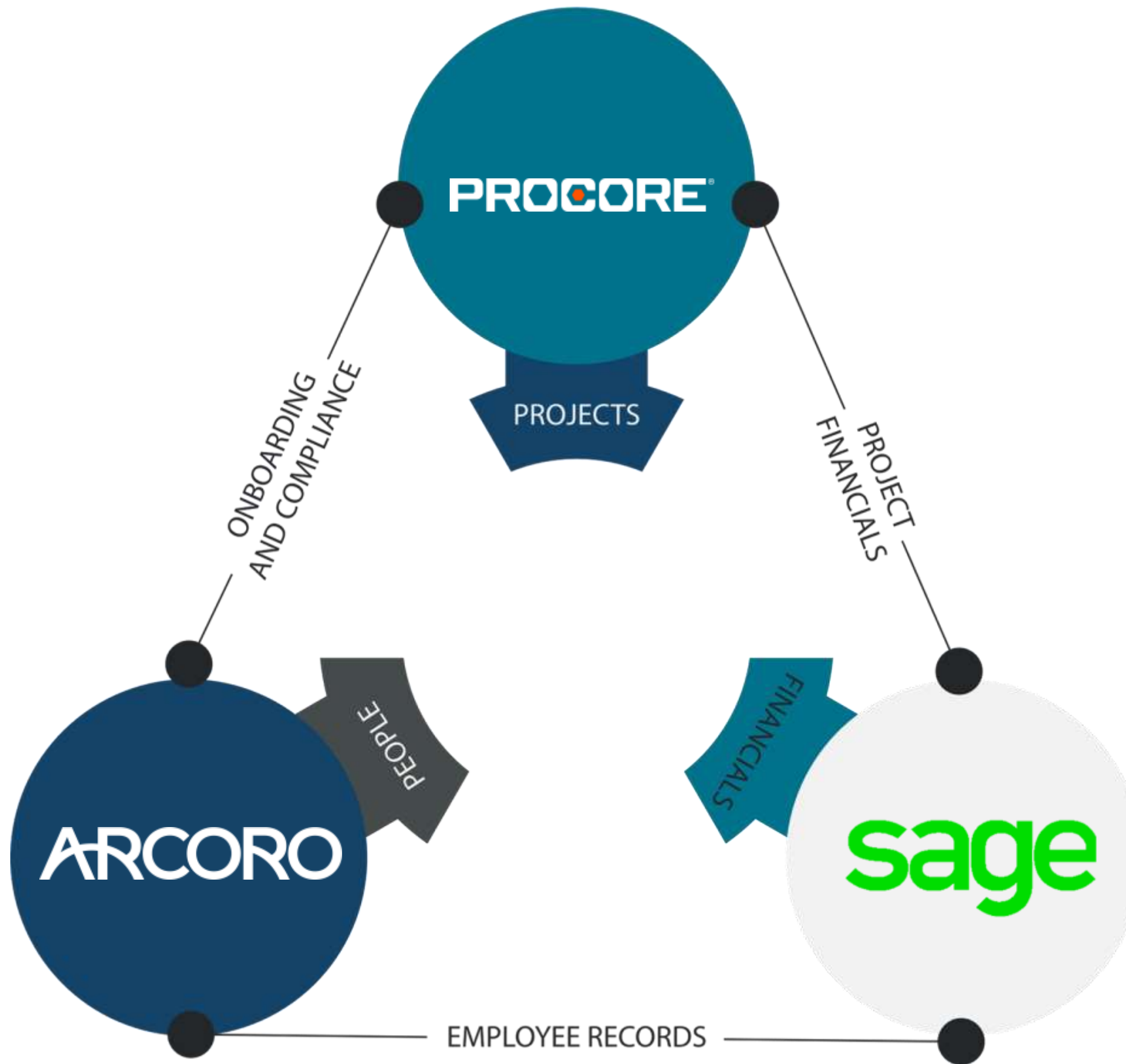
Disconnected WFM is Holding Us Back

35% of time wasted on conflict resolution, rework, and cost overruns.



Different depts require different tools, but rely on the same data.





HR

Point Solution

PROJECT MANAGEMENT

Point Solution

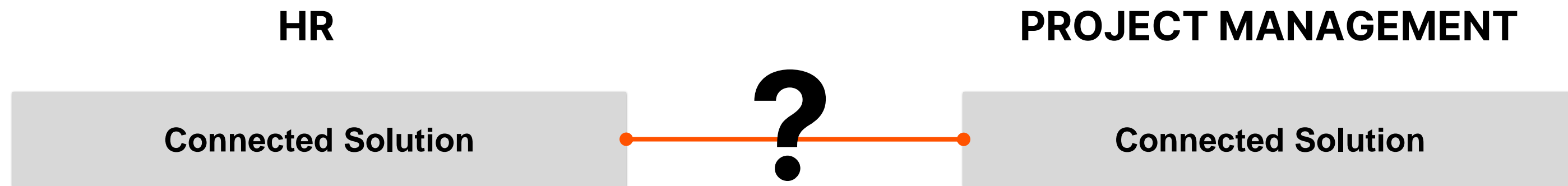
HR

Connected Solution

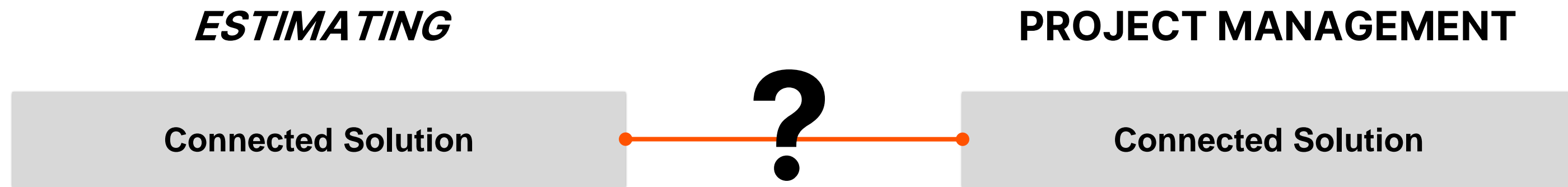
PROJECT MANAGEMENT

Connected Solution

**Think about the lines, instead of the points.
How should your departments work together?**



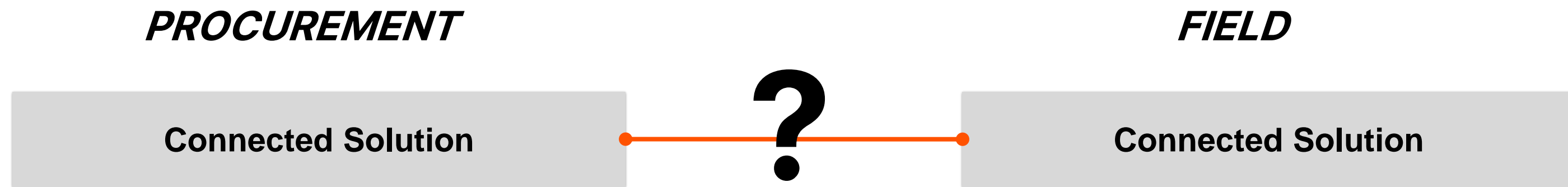
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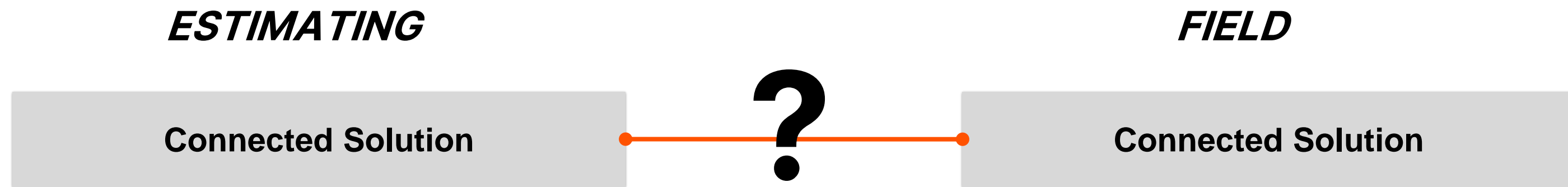
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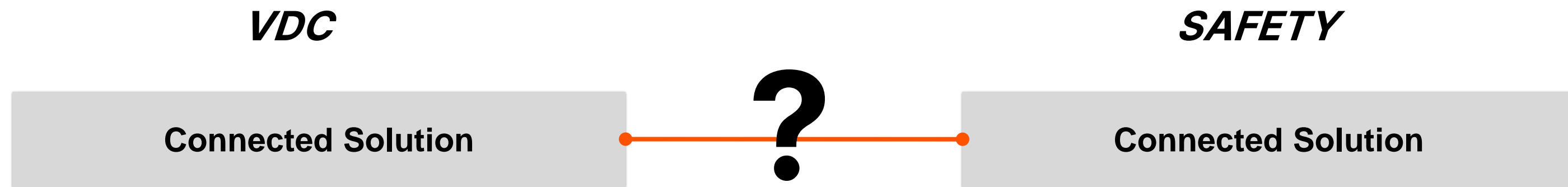
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How should your departments work together?**





TIME



CULTURE



INNOVATION

Summary

- **Connect your teams through your tech strategy.**
 - Tech implementations often fail because key departments and their systems are left out of the evaluation process.
- **Go cloud.**
- **Point solutions are great, as long they integrate.**
 - Get your teams the right tech. There is more than ever.
- **Make integration/connectivity core to your software evaluations.**
 - Our roadmaps are based on your feedback!

Integration Resources



- No Code Workflow / Integration platform. Build custom apps.



- No Code Integrations. Great for productivity tools (email, etc.)



- No API? No Problem

PROCORE App Marketplace

- Integrations, consultants, systems integrators (SIs)

QUESTIONS?

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